

# Success Story

## Frontier Nursing Service Gets Clean Bill of Health Astaro replaces Cisco and Barracuda for better management and reporting



### The Problem

Frontier Nursing Services (FNS, Inc.) of Hyden, Kentucky provides health care to the under-served population in rural areas of southeast Kentucky and is committed to advancing nursing through education. Because of the medical and educational nature of the group, it is critical for FNS to keep their network running properly, securing confidential patient and student



FNS' signature "Baby in a Saddlebag" image, representing its "nurses on horseback".

information. However, the reporting capabilities of their Cisco PIX and Barracuda Spam Firewall were inadequate and did not allow the IT department to properly assess network needs. Chief Information Officer Frank Baker II explained the trouble:

"We could not accurately monitor the firewall and other security services. This imposed a great deal of stress on the company, as we never truly knew if we were protected."

### The Requirements

Baker had some specific requirements for a new all-in-one security product: "Our top priority for the new product was a user-friendly interface

### "The Astaro Security Gateway is worth its weight in gold."

-Frank Baker, Chief Information Officer

and feature-rich central administrative console that could give us control over the firewall, email, antivirus and VPN capabilities all from one

location." Baker explained that the variety of products that FNS had in place all had their own headaches and required monitoring of all individual logs and updates. A comprehensive administrative console would provide FNS with a detailed assessment of network health and would also increase productivity by reducing this wasted management time.

Frontier Nursing was also looking for a solution with scalability that could grow with the organization.

### The Solution

Baker worked with IntraSource, Inc. to find his security solution. IntraSource, who has been providing security consulting since 1984, recommended Astaro as an all-in-one solution that would meet all of FNS' needs. Baker ultimately decided on Astaro because "It was the only product that met our long list of requirements and went above and beyond our expectations for features and support." The team also implemented an Astaro Report Manager to work in tandem with the Astaro Security Gateway, providing additional and more detailed reporting functionality. "We are now able to store consolidated data and monitor the trends ranging from bandwidth usage to the amount of spam and viruses the Astaro has protected us from."

### Success with Astaro

Baker's employees are now more productive, and he has no problem doing a quick check up on his security solution to assure that his network is healthy. "This product has reduced not only work load but the stress of managing and protecting our network. It protects our network from multiple attack vectors while improving optimal performance. We now have the ability to be proactive at protecting and monitoring our network instead of only being reactive." Astaro Security Gateway currently protects over 400 users at FNS, and Baker is working with IntraSource to implement another Gateway in the near future.



### Astaro

Combining best of breed applications, the proven quality of Linux and enterprise level performance, Astaro's award-winning products provide the latest protection with the best total cost of ownership. Software, hardware and virtual appliance offerings provide users the flexibility to meet a wide variety of deployment scenarios. Distributed by a growing worldwide network of more than 3,000 resellers, Astaro products protect over 47,000 businesses in 60 countries. Astaro offers free downloads [www.astaro.com](http://www.astaro.com).

### Frontier Nursing Service

A family-centered healthcare system focused on advancing nursing practices, FNS has offered healthcare to under-served populations for more than 80 years. Services include care for women in childbirth, nursing for the sick, elderly and handicapped, as well as social service and preventative public health initiatives. Visit [www.frontiernursing.org](http://www.frontiernursing.org) for more information.

### IntraSource, Inc.

With 20 years of experience in IT methodologies, IntraSource provides our clients the managed services and processes that maximize the benefits of technology. Our staff of certified professionals deliver standards based systems designed for reliability and ease of management. In depth, real world experience in complex messaging systems, network operating systems, and digital communications enables IntraSource to design, implement and support systems that deliver on the promise of reduced costs and increased productivity. Visit [www.intrasource.com](http://www.intrasource.com) for more information.