

VMware Virtualization Assessment

Overview

A VMware Virtualization Assessment gives you a clear view of server consolidation opportunities within your existing physical IT infrastructure. We assess your current server landscape to determine your potential costs and savings and better prepare your organization to maximize your investment in VMware virtualization technologies.

Benefits

- Estimate potential server consolidation cost savings
- Estimate required server hardware and VMware vSphere licenses
- Use VMware Capacity Planner for data collection, scenario creation, and optimization analysis
- Accelerate the assessment process with proven VMware server consolidation experience

Deliverables

- Up to 30 days of system and performance data for existing Windows® servers in your environment. To collect the data, our consultant installs a VMware Capacity Planner Data Manager at one site (one collector)
- Data analysis for up to 200 existing Windows servers
- Server consolidation and virtualization assessment report including a preliminary total cost of ownership analysis of the sampled environment, and recommendations

Target Audience

Companies planning server consolidation projects who need guidance on sizing requirements and justification of expenditures to facilitate consolidation via virtualization

Roles and Responsibilities

- **VMware Certified Professional Consultant:** Leads assessment efforts; provides best practices knowledge of ongoing datacenter and infrastructure issues
- **Customer IT Management:** Plans and coordinates all assessment-related IT activities
- **Systems Administrator:** Responsible for server hardware software, storage and networking

Key Activities

Action	Responsibility
Kickoff call	All
Data collector installation	IntraSource Consultant
Gather server inventory and performance data	IntraSource Consultant
Interview key stakeholders	IntraSource Consultant
Assessment report creation	IntraSource Consultant
Presentation of report findings	IntraSource Consultant

Scope and Pricing

- Up to two (2) days on-site
- Assessment Report created and delivered off-site
- Analysis conducted on up to 200 Windows servers selected by the customer
- As a VMware certified solution provider, IntraSource will provide a Virtualization Assessment Report with detailed recommendations for discussion and review with the customer
- Standard engagement fee of \$2,400*
- Contact IntraSource for a customized pricing proposal specific to your VMware virtualization project.

***Note:** The standard engagement fee can be waived with an agreement to utilize IntraSource professional services for project implementation.

For More Information

More information about VMware software and services is available from www.IntraSource.com.

About IntraSource Professional Services

IntraSource Professional Services helps IT departments in companies of all sizes accelerate time to market, reduce deployment risk and maximize ROI as they adopt virtualization.

IntraSource Professional Services includes experienced IT professionals who provide consulting, technical account management, integration and deployment services for VMware products and solutions.